For Professional Investors only

Resilient RunOn: the confident choice for well-funded DB schemes

A practical guide for trustees and sponsors considering their next move

Why this matters now

Many DB schemes are in their strongest funding position for years. That is good news, but it also raises a big question: what next?

Insurer pricing can change and timing is not always in your control. There is growing interest in using pension assets more effectively while keeping members secure.

Introducing Resilient RunOn

Resilient RunOn is our new service for well-funded schemes that want to stay in control. It combines a fully hedged, risk-managed investment approach with clear governance, so you can create surplus in a disciplined way and keep your options open.

Fulfilling your fiduciary duty

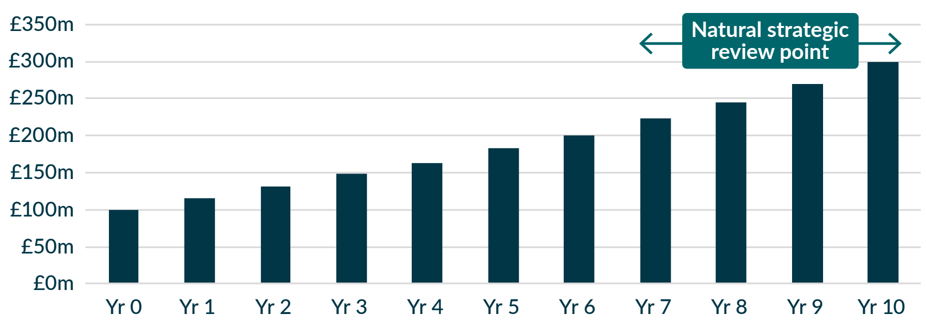
Resilient RunOn supports trustees in meeting their fiduciary responsibilities. It provides a disciplined, transparent framework for managing surplus, protecting member benefits, and maintaining long-term flexibility.

Is this right for your scheme?

- Assets of £350m or more
- At least 90% funded
- Strong sponsor covenant (BBB+ or above)

Figure 1: Surplus projection for a £1bn scheme over ten years (assumed return: gilt yield + 1.65%)

Shows a central case of c. £200m surplus after ten years, with a further c. £100m from actuarial prudence and demographic effects.



Capital at risk
Source: Van Lanschot Kempen. Illustrative modelling only. Past performance is not indicative of future results.

The upside of running on

What you gain by running on

Run-on is about control. It allows schemes to turn a strong funding position into practical advantages while managing risk carefully. Our Resilient RunOn service delivers this through a disciplined framework with clear governance and flexibility.

The advantages that matter

Security first
A fully hedged interest rate and inflation position keeps funding on track.

No extra surplus required
Unlike a buy-out, you do not need to raise additional surplus to complete a transaction.

Avoid forced sales
Keep valuable assets rather than selling at a discount to hit an external timetable.

Clear governance
A surplus policy is set up front, with simple rules on when to share and when to pause.

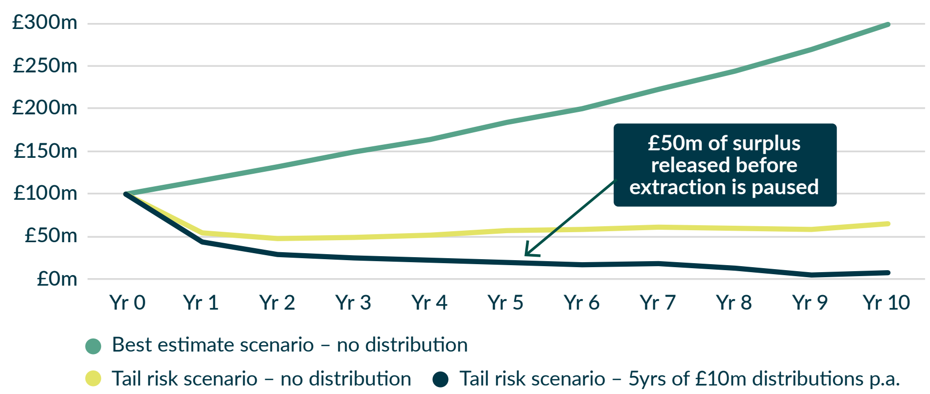
Keep your choice
Move to buy-out later if and when it makes sense, or continue to run on if value keeps building.

Figure 2: Surplus projection for £1bn pension scheme (assumed return of gilt yield plus 1.65%)

Median scenario:
£200m additional surplus after 10 years.

1-in-20 downside scenario:
Scheme remains in surplus after 10 years, but the £100m buffer is reduced by adverse market conditions.

Surplus distribution:
Up to 5 years of £10m p.a. (£50m total) before pausing.



Capital at risk
Source: Van Lanschot Kempen. Illustrative modelling only.

How Resilient RunOn works

A tested approach designed for control and security

Resilient RunOn combines robust risk management with flexibility and clear governance.

The guardrails*

Clear rules for surplus sharing and automatic pause triggers if funding falls. Options such as letters of credit, escrow or surety bonds can add comfort for the corporate.

The portfolio

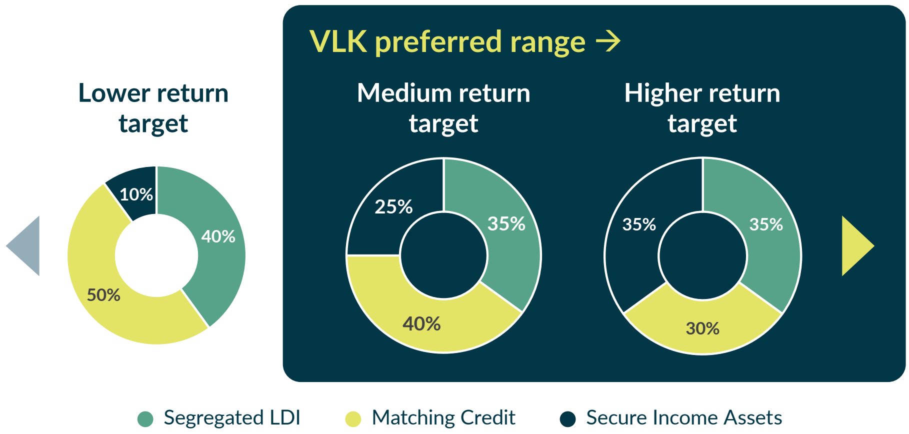
Fully hedged and built for resilience, using high-quality credit and secure income assets to generate steady returns.

The flexibility

Options stay open. Buy-out later, move to a superfund, or continue to run on if value keeps building. Existing illiquid assets can be integrated where appropriate.

Figure 3: Three approaches compared

Shows three return targets (gilts + 1.0%, + 1.65%, + 2.0%) with indicative risk and 100% liability hedge. Illustrates the range of approaches, including Van Lanschot Kempen's preferred range for balancing resilience and value.



Capital at risk
Source: Van Lanschot Kempen. Illustrative modelling only.

*Arranged separately to Van Lanschot Kempen

Why choose us and your next move

Why Van Lanschot Kempen

- **Proven capability** – Fiduciary Manager of the Year at the UK Pensions Awards in 2024 and 2025.
- **Innovative, with discipline** – An asset-led approach that aims to unlock surplus sooner while keeping risk in view.
- **Open architecture** – Access to best-in-class managers* with independent oversight and accountability.
- **ESG integrated** – Responsible investment embedded across portfolios with clear targets and reporting.
- **Proven in practice** – Already adopted by a DB superfund and aligned with TPR guidance.

* Based on the view of VLK's manager research team

Your next move starts here

- **Get clarity** on your scheme's funding strength
- **See how much** surplus you could create and how to share it safely
- **Keep your options open** with a governance plan that works for you.

See what your scheme could achieve. Scan the QR code or contact our team.

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