



Van Lanschot

Van Lanschot NV
Voting Instruction Form

The undersigned,

Name _____

Address _____

hereinafter referred to as the 'depository receipt holder',

hereby grants power of attorney, in compliance with Article 16.8 of the trust conditions of Stichting Administratiekantoor van gewone aandelen A Van Lanschot, to:

SGG Financial Services BV (SGG), of Amsterdam

to attend and vote at the Extraordinary General Meeting of Van Lanschot NV shareholders on Monday 30 January 2017 on behalf of the depository receipt holder, as per the instructions below:

Agenda:

1. Opening

2. Composition of the Supervisory Board

- | | | | |
|---|-----|---------|----------|
| a.) Notification of vacancy and profile; opportunity to make a recommendation
<i>(voting item of recommendation is made)</i> | for | against | abstain* |
| b.) Proposal to appoint Lex van Overmeire as a member of the Supervisory Board
<i>(voting item)</i> | for | against | abstain* |

3. Any other business and closure of the meeting

Signed in _____ on _____ 2017

Signature _____

Please note: These voting instructions must be received by SGG Financial Services BV, PO Box 11063, 1001 GB Amsterdam, the Netherlands, or by email at registers@sgggroup.com, no later than 5.00 pm on Wednesday 25 January 2017.

* delete as appropriate